



**B.Com. (Semester – VI) Examination, April 2012**  
**ENTREPRENEURSHIP MANAGEMENT – II**

Duration : 2 Hours

Total Marks : 80

- Instructions :** i) *All questions are compulsory, however internal choice is available.*  
ii) *Answer sub-questions in Question 1 and Question 2 in not more than 100 words each.*  
iii) *Answer question from Question 3 to Question 6 in not more than 400 words each.*  
iv) *Figures to the right indicate maximum marks to the questions/ sub-questions.*  
v) *Paper carries maximum of 80 marks.*

1. Answer **any four** of the following : **(4×4=16)**
- a) Which are the different NOC's required for setting up of a small scale industrial unit ?
  - b) Explain the procedure to be followed by an entrepreneur to obtain a power connection.
  - c) Discuss the functions of National Small Industries Corporation Limited.
  - d) Explain in brief the role played by commercial banks.
  - e) Evaluate the tax benefits available for small scale industries.
  - f) Discuss the Seed Capital Assistance Scheme.
2. Answer **any four** of the following : **(4×4=16)**
- a) Evaluate the importance of purchase department in small scale units.
  - b) Explain the factors influencing choice of channels.
  - c) Discuss the symptoms of industrial sickness.
  - d) Comment on the impact of industrial sickness.
  - e) Evaluate the responsibilities of an entrepreneur towards his employees.
  - f) Comment on the responsibilities of an entrepreneur towards protecting the environment.



3. A) Describe in detail any four forms of organization for an entrepreneur to undertake a business. 12
- OR
- B) Explain in detail the registration procedure followed by small scale units. 12
4. A) Explain the functions of Goa Industrial Development Corporation. 12
- OR
- B) Describe the role played by Khadi and Village Industries Commission. 12
5. A) What is Production Management ? Describe the important factors which influence choice of technology. 12
- OR
- B) What is Recruitment ? Explain the various sources of recruitment. 12
6. A) Explain in detail the incentives and subsidies offered by central government to an entrepreneur. 12
- OR
- B) Explain the various causes and remedial measures to overcome Industrial Sickness. 12
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